



Raoul Encinas

Today's leaders are being challenged to new levels of delivering results, adapting quickly to change, and engaging people at all levels. To that end, Raoul works with executives who want to distinguish themselves by strengthening their leadership craft.

During a 20+ year career in technology, he benefitted from executive coaching and leadership development programs. These contributed to his success leading high-performance teams of 25 to 100 that also yielded lifelong relationships.

Raoul has served organizations as varied as the US Government, Microsoft, Charles Schwab, Freeport-McMoRan, Boeing, Whirlpool, and dozens of small- and mid-sized businesses and non-profits. He has been a professional coach and facilitator since 2007.

Raoul's volunteer passion is closing the gap between the hiring organizations and the local workforce, and has served on several non-profit and civic boards. He holds a BS in Business Management and IT from Western Governors University and is a certified executive coach through the Hudson Institute of Santa Barbara.

"I highly recommend Raoul if you are looking to increase your leadership skills."



Leslie Connelly, Project Lead, Avnet

Industry Experience

Government
Higher Education
Mining
Not-for-Profit
Technology
Financial Services
Professional Services
Manufacturing

Areas of Specialization

Leaders in transition
Entrepreneurs and Intrapreneurs
Technology and IT Executives
Non-traditional Leaders

Representative Assignments

Raoul's past coaching engagements include:

- A CEO of a post-revenue tech startup who moved from survival mode to thriving mode by gaining clarity on true priorities and achieving pinpoint focus.
- Former Executive Director of a not-for-profit who was transitioning into a new industry and needed accelerated onboarding into new role.
- The global leader of a \$100MM initiative who needed to better navigate a complex stakeholder landscape and demonstrate executive presence.



"Raoul is a thoughtful coach who asks insightful questions and provides practical and actionable suggestions."

Elizabeth Bryant, M&A Partner, Mercer

Get started now!

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phoslabs.com/executive-coaching